

**1. Reservation.** After receiving the name and address data, we will consider the booking definitively and you will receive an invoice from us stating the payment terms. One-off reservation costs will be charged per booking. After receiving the second installment payment you will receive the voucher with travel documents approximately 2 weeks before the start of the trip. In the event that the payment terms are exceeded, Sunny Sailing Greece will contact you. If payment is not made, the booking will be canceled and the cancellation costs, as described below, plus any collection costs will be charged to you. Payment conditions: 50% When booking, 50% at least 8 weeks before the sailing holiday starts. The deposit must be credited to the account of Sunny Sailing Greece on the date indicated on the invoice. The costs stated on the invoice under the mention Options: to be paid on location must be paid in cash at the flotilla pipeline when hiring a Sunny Sailing boat on the day of arrival. If a yacht has been hired elsewhere, we will let you know in time where the options are to be paid.

**2. Deposit.** The charter yacht is made available to the tenant after payment of a deposit. Payment method when hiring a sailing yacht from our own fleet: The payment can be made for those customers who have a Dutch bank account with a one-off authorization. If one does not have a Dutch bank account, the customer must transfer this deposit to the bank account NL03 RABO 0325 3697 20 t.v. Sunny Sailing Greece. Cash payment is possible in consultation. Payment method when hiring a sailing yacht at one of our hiring companies: The payment can be made by using a Visa or Master card (no debit cards). The amount of the deposit is equal to the deductible. If the damage appears to be higher, the insurance of the lessor covers the remaining amount. The yachts offered are all-risk insured. After returning the yacht to the landlord, the deposit, possibly after deduction of damage to the yacht and / or equipment or damage to third parties, will be refunded to the tenant. You have the option to insure this deposit. See point 15.

**Note:** If the hirer uses a hired skipper or instructor, the hirer remains responsible, in accordance with Greek legislation, for damage caused to the hired ship or damage to third parties. This liability cannot be transferred to the lessor or the skipper hired instructor.

**3. Cancellation costs.** If the booking is canceled up to 6 weeks before the departure date, the cancellation costs amount to 50% of the total invoice amount. If the booking is made within 6 weeks of the departure date, the cancellation costs will be 100% of the total invoice amount.\* some landlords have different cancellation fees. We recommend that you always take out cancellation insurance when booking. See point 15. Only written cancellations will be processed. When a skipper/instructor is hired, costs incurred will be passed on to the charterer in the event of cancellation (flight ticket and skipper/instructor fee).

**4. Sunny Sailing Greece mediates between tenant and landlord of a (sailing) yacht and / or flotilla organization.** We do not accept any liability

that reasonably results from small differences in the year of construction stated, dimensions and / or equipment with regard to the rented ship or routes to be sailed, programs and layout of flotilla cars. In the event of any dispute between the tenant and the lessor, we also mediate in finding a solution that is satisfactory to both parties.

**5. The (rental) yacht** will be offered to you clean, with a complete inventory and in a good state of repair. Upon termination of the rental period, the lessee will transfer the yacht to the lessor in the same condition as it was received.

**6. Liability.** Sunny Sailing Greece does not accept any liability for loss, theft, injury or damage caused during the travel and rental period.

**7. Liability when booking.** The person who books the trip is liable for himself AND for all other persons who are registered. With regard to minor travelers, it must be demonstrated that parents or guardians have given permission.

**8. Subject to changes.** Obvious errors and printing errors do not bind us. We also reserve the right to change the travel sum if changes in transport costs, levies due and applicable exchange rates give cause for this.

**9. Complaints.** It is important to carefully check the yacht after embarkation (before departure) for defects or missing inventory. In the event of complaints, these must be reported to the lessor (in writing) before departure. They will do everything to solve any problems. If a satisfactory solution is not obtained, you can report this to us in writing within 21 days after returning home. We then mediate in the resolution of your complaint.

**10. Rental / rental period.** In the event that the agreed (rental) period is exceeded, the lessor may charge extra costs for this. A description of the exact rental period can be found in the agreement and the voucher.

**11. Sailing times in / out.** During the check-in procedure, the lessor will inform you of the time when you have to be back in port with the yacht. It is customary no later than the afternoon prior to the last day of the rental period. You can usually leave the boat at the earliest on the second day of the rental period. Unless otherwise agreed, you must be back in the home port before 5 pm on the penultimate evening of the rental period. The ship must be refueled before arrival. Before arrival, the rented ship must be refueled, the Sunny boats are refueled at their own jetty. Checking out at an earlier date / time than stated on your agreement is normally only possible after written agreement and usually only at an additional cost.

**12. Sailing experience.** By entering into this agreement, the tenant declares to have sufficient (sailing) experience for the rented ship. If it is found on site that a tenant does not have sufficient sailing experience, the lessor has the right to send a skipper for one or more days. The costs of this will be charged to the tenant. If requested, the renter must submit a "sail CV" in advance, which shows that the skipper has sufficient relevant experience.

The charterer always remains responsible for the boat, even if it's a skippered charter. In addition, one must be in possession of a sailing license.

**13. Required documents.** Responsibility for having and bringing the documents required by the local authorities lies entirely with the tenant. Possibly costs and / or consequences of not being able to submit the required documents on site are entirely at the expense of the tenant.

**14. Routes / programs / format flotilla. Suggested routes and programs can be adjusted at any time if circumstances so require.** No rights can be derived from the specified routes / programs or groupings, nor do deviations entitle you to a refund or any other form of compensation.

**15. Insurance.** As an insurance agent, we use Kuiper insurance in Heerenveen. Telephone number 0513-614444, info@kuiperverzekerings.nl. If you already have travel and cancellation insurance, it is not necessary, but otherwise we advise you to take out travel and cancellation insurance at all times for the booked rental period. In addition to these insurance policies, you have the option of taking out the following additional insurance policies with Unigarant, now placed with Kuiper Verzekeringen. You can fill in the application form that is attached to the contract.

You can take out the following insurance policies at Unigarant:

**Consequential damage/deposit:**

If you, as a lessee of a sailing or motor ship, cause damage to the rented ship, you can be held liable for the loss of rental income if the ship cannot be rented out for a certain period (see Article 10, paragraph 1 of the Hiswa General Terms and Conditions for Renting and Renting Pleasure Craft). With the consequential damage insurance of the Vaar Vakantie Policy you are also insured for this liability. The deposit that you must pay on departure is insured up to a maximum of € 2,500 if damage has occurred. The deductible is 15% of the deposit. If you have hired a skipper, it is unfortunately not possible to take out consequential damage/guarantee insurance.

**Group cancellation:**

If the travel group consists of more than ten people, you can take out group cancellation as an option. The costs of cancellation due to the death of a member of the travel group are then also insured.

**Group cancellation extended:**

With this option, the costs of cancellation are also insured as a result of a (life-threatening) illness or death of any member of the travel group.

If you need more information, request an information flyer from us.

Please note: The aforementioned insurances must be taken out at least 1 month before the start of the sailing holiday.

**16. Use outboard motor.** By Greek law, the minimum age for the use of an outboard motor is set at 16 years. If the ship is being sailed, the outboard motor must be placed on the rear rail of the ship.